

# KAL IR Release(FY03-006)

6th May, 2003 / IR TEAM

## Mar 2003 Operating Results

### 1. Passenger

Overall passenger traffic decreased from Iraq war and SARS

Oceania and domestic routes are showing recovery in traffic

(unit : mil)

	PAX Total	Domestic	Japan	China	S.E.Asia	Oceania	America	Europe
RPK	2,921	327.2	204.9	68.6	440.4	356.9	1,110	413.1
Change(yoy)	-12.3%	-7.2%	-18.9%	-1.4%	-16.2%	0.4%	-13.7%	-15.7%
L/F	63.2%	60.2%	67.1%	58.7%	59.8%	68.9%	62.5%	65.6%
Change(yoy)	-13.1%p	-8.2%p	-12.9%p	-3.7%p	-16.4%p	-5.0%p	-16.5%p	-12.5%p

### 2. Cargo

Traffic increased as demand of IT related freights rose constantly

China routes showed an exceptional increase in both traffic(+23.5%) and revenue(94.4% USD basis)

(unit : mil)

	CGO Total	Japan	China	S.E.Asia	Oceania	America	Europe
FTK	603.9	11.4	4.4	93.0	15.0	349.9	120.2
Change(yoy)	4.0%	-1.3%	23.5%	2.4%	-9.3%	5.5%	3.0%
L/F	74.9%	81.1%	82.0%	72.8%	91.1%	73.0%	83.0%
Change(yoy)	-4.2%p	8.8%p	11.5%p	-13.3%p	20.3%p	-2.9%p	-7.5%p

Attachment: Mar 2003 Operating Results

## KAL Operating Results (FY03 Mar)

		Mar			Jan-Mar		
		03	02	change	03	02	change
Dom Pax	Supply('000ASK)	543,384	515,385	5.4%	1,651,015	1,546,285	6.8%
	Traffic('000RPK)	327,170	352,428	-7.2%	1,037,729	1,057,565	-1.9%
	Carried(persons)	982,557	1,070,336	-8.2%	3,091,417	3,205,206	-3.6%
	L / F(%)	60.2%	68.4%	-8.2%p	62.9%	68.4%	-5.5%p
	Yield(KRW/KM)	161.00	156.54	2.9%	159.93	155.67	2.7%
	Yield(Cents/KM)	13.47	11.81	14.0%	13.46	11.78	14.2%
Int'l Pax	Supply('000ASK)	4,081,095	3,850,493	6.0%	13,164,389	11,554,847	13.9%
	Traffic('000RPK)	2,594,170	2,979,290	-12.9%	8,970,036	8,663,958	3.5%
	Carried(persons)	668,931	758,661	-11.8%	2,253,010	2,178,360	3.4%
	L / F(%)	63.6%	77.4%	-13.8%p	68.1%	75.0%	-6.8%p
	Yield(KRW/KM)	69.32	70.18	-1.2%	71.10	72.85	-2.4%
	Yield(Cents/KM)	5.80	5.30	9.5%	5.98	5.51	8.5%
Total Pax	Supply('000ASK)	4,624,479	4,365,878	5.9%	14,815,404	13,101,132	13.1%
	Traffic('000RPK)	2,921,340	3,331,718	-12.3%	10,007,766	9,721,523	2.9%
	Carried(persons)	1,651,488	1,828,997	-9.7%	5,344,427	5,383,566	-0.7%
	L / F(%)	63.2%	76.3%	-13.1%p	67.5%	74.2%	-6.7%p
	Yield(KRW/KM)	79.59	79.32	0.3%	80.31	81.86	-1.9%
	Yield(Cents/KM)	6.66	5.99	11.3%	6.76	6.19	9.1%
Cargo Total	Supply('000AFTK)	806,441	733,745	9.9%	2,160,643	1,839,624	17.5%
	Traffic('000FTK)	603,936	580,525	4.0%	1,574,400	1,373,233	14.6%
	Carried( TON )	118,996	116,431	2.2%	318,800	302,201	5.5%
	L / F(%)	74.9%	79.1%	-4.2%p	72.9%	74.6%	-1.8%p
	Yield(KRW/KM)	244.43	248.90	-1.8%	247.07	262.47	-5.9%
	Yield(Cents/KM)	20.45	18.78	8.9%	20.78	19.85	4.7%

**Note : Sales commission has been excluded from yield calculation**

## KAL Operating Results (FY03 Feb)

		Feb			Jan-Feb	
		03	02	change	03	02
Dom Pax	Supply('000ASK)	537,872	509,560	5.6%	1,107,631	1,030,900
	Traffic('000RPK)	339,077	346,471	-2.1%	710,559	705,136
	Carried(persons)	1,007,793	1,047,398	-3.8%	2,108,860	2,134,870
	L / F(%)	63.0%	68.0%	-5.0%p	64.2%	68.4%
	Yield(KRW/KM)	160.18	157.51	1.7%	159.43	155.23
	Yield(Cents/KM)	13.69	11.98	14.3%	13.45	11.76
Int'l Pax	Supply('000ASK)	4,090,938	3,627,891	12.8%	9,083,294	7,704,354
	Traffic('000RPK)	2,818,888	2,692,735	4.7%	6,375,867	5,684,668
	Carried(persons)	732,981	694,069	5.6%	1,584,079	1,419,699
	L / F(%)	68.9%	74.2%	-5.3%p	70.2%	73.8%
	Yield(KRW/KM)	70.83	73.32	-3.4%	71.83	74.24
	Yield(Cents/KM)	6.05	5.58	8.6%	6.05	5.62
Total Pax	Supply('000ASK)	4,628,811	4,137,451	11.9%	10,190,925	8,735,254
	Traffic('000RPK)	3,157,965	3,039,205	3.9%	7,086,426	6,389,804
	Carried(persons)	1,740,774	1,741,467	0.0%	3,692,939	3,554,569
	L / F(%)	68.2%	73.5%	-5.2%p	69.5%	73.1%
	Yield(KRW/KM)	80.42	82.92	-3.0%	80.61	83.18
	Yield(Cents/KM)	6.87	6.31	9.0%	6.79	6.30
Cargo Total	Supply('000AFTK)	669,977	573,222	16.9%	1,354,202	1,105,880
	Traffic('000FTK)	492,936	419,798	17.4%	970,465	792,707
	Carried( TON )	98,798	93,838	5.3%	199,804	185,770
	L / F(%)	73.6%	73.2%	0.3%p	71.7%	71.7%
	Yield(KRW/KM)	240.02	258.25	-7.1%	248.72	272.40
	Yield(Cents/KM)	20.51	19.64	4.5%	20.99	20.64

**Note : Sales commission has been excluded from yield calculation**